



## **Only Sure Bet? Death and Taxes! Planning Can Help You Avoid Gov't Taking Your Family's Inheritance!**

By: Carlos J. Reyes, Esq.

Thirty years of real estate transactional work has served to make one point clear – in life, there are only 2 sure bets – Death and Taxes! Taxes can serve to deplete the quality of life you and your family live and enjoy now. Get a good accountant, and he or she can help you deploy a plan to reduce the government's tax bite. Left unaddressed, the government's tax appetite at someone's passing can similarly serve to see a lifetime of savings you generated, earned, and saved go to the government coffers, not your family. Beyond that, with no plan in place, you can see assets meant for certain members of the family end up in the wrong hands, many times, even outside the family. Truth is, it doesn't have to be that way. Like with all other legal processes – real estate purchases, setting up a business, investments - an attorney can help you be assured that upon your passing, the people you want, specifically, your family – not the government – benefits from what you helped create over many years of hard work, sacrifice and effort.

Over the years, we've counseled hundreds of buyers and sellers on asset protection risks, strategies, and tactics when investing in real estate. Yet, beyond just that, it has become evident that more was necessary. In fact, it has become clear there is a need to counsel, assist, and put in place an estate planning practice to help families and small business owners design and formalize their estate plans so as to protect their investments for the next generation and even more so, be assured that their wishes will be carried out. Specifically said, we can assure that all your assets go to the family members you intend to benefit from your efforts. Instead of leaving it up to chance, a legal proceeding, or family feud scenario, we're stepping up to fill the gap. The simple question is – What will happen after you're gone? We're sounding "the call" by telling clients, friends, and the community – don't let a judge decide for you:

- 1) Who will be the guardian for your children if something happens to you – You set the plan!
- 2) Who receives your assets, heirlooms, and savings – you set the plan!

Plus, you should know - estate planning offers the opportunities to pass along more than just your savings and wealth, but also, your values, insights, stories, and life experience. If you prefer the idea of determining and directing who receives your assets at the time of your passing, the time to formalize an estate plan is TODAY. Call our office to set an appointment – we can help!

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**Carlos J. Reyes**, founder of the Reyes Law Group, oversees the firm's commercial and residential real estate work, title work, finance and investment practice, estate planning matters, and commercial litigation. He has been a member of the Florida Bar since 1988. Carlos has been awarded a rating of "AV Preeminent" which is the highest possible rating in both legal ability and ethical standards by Martindale-Hubbell – a well-recognized legal resource. Reyes Law Group is located in South Florida and serves the Broward, Miami-Dade, and Palm Beach county areas at 150 South Pine Island Road, Suite 210, Plantation, FL 33324. For more information about the Reyes Law Group, visit their website at [www.reyeslegal.com](http://www.reyeslegal.com) or contact them at (954) 369-1993 to schedule a consultation.



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